



## **Welcome to HarperCollins!**

### **New Indie Account Fast-Track Program**

For all bricks and mortar independent bookstores who were ordering all their HarperCollins, Harlequin and HarperCollins Christian titles from Baker & Taylor, we offer fast-tracked credit approval and account set up to help you open a new HarperCollins account.

#### **To apply:**

- ABA members can find our Credit Application on BookWeb.org. Please fill out and submit to [OpenAccount@harpercollins.com](mailto:OpenAccount@harpercollins.com)
- Non-ABA members can e-mail [OpenAccount@harpercollins.com](mailto:OpenAccount@harpercollins.com) to request the credit app
- When reaching out please specify that you are a former Baker & Taylor account
- Every effort will be made to expedite the account review and set up process
- No order required to open an account
- Effective through October 1, 2019

#### **Once you have an account:**

- A sales consultant will be assigned to help you with order questions, register you on our customer service website and make sure you are maximizing our terms of sale.
- Orders received by 3pm (EST) will ship out the next business day
- All HarperCollins, Harlequin and HarperCollins Christian titles can be combined on orders.
- Our frontlist and backlist catalogs are available on Edelweiss and we encourage all accounts to utilize the tools available on Above the Treeline.



**HarperCollins Publishers**

Credit Department  
53 Glenmaura National Blvd Suite 300  
Moosic, PA 18507-2132

## Credit Application

### For former B&T Customers

No Opening Order Needed, Effective through October 1, 2019

If applicable, you must also attach your state sales and use tax certificate.

### Account Type

**Retail Trade** (domestic retail business whose main source of income is from sales of books)

#### For Internal Sales Department Use Only

\_\_\_\_\_

Discount \_\_\_\_\_

Account Type \_\_\_\_\_

Back Orders \_\_\_\_\_

Length of Back Orders \_\_\_\_\_

COD \_\_\_\_\_

FH Code \_\_\_\_\_

Returns Y/N \_\_\_\_\_

AR Acct Type (PMT) \_\_\_\_\_

Pack Note Type \_\_\_\_\_

Rep Code \_\_\_\_\_

Rep Name \_\_\_\_\_

Projected Annual Purchases \$



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Credit Application

For Former B&T Customers. No Opening Order Needed, Effective through October 1, 2019

Form with sections: Bill to Information, Ship to Information, Contact Person, Web Address, Years in Business.

Business Structure options: Sole Proprietor, Partnership, Ltd. Partnership, Corporation, Institution

Credit References, Please Provide Three. Table with columns: Business Name, Contact Name, Fax Number, Email Address.

Financial Information. Table with columns: Assets, Liabilities/Equity, Profit and Loss.

Terms and Conditions

- HarperCollins Publishers reserves the right to review, at any time, Credit Policies & Terms of Sale, and to make changes, at its discretion.
Accounts desiring credit accommodations in excess of \$10,000 are required to submit their most recent financial statements.
HarperCollins Publishers terms of sale are net 30 days from date of invoice with payment expected at that time.

Officer's Name \_\_\_\_\_

Officer's Title \_\_\_\_\_

Officer's Signature \_\_\_\_\_

Date \_\_\_\_\_